



# Ferry County Health

## BOARD OF COMMISSIONERS' MEETING

October 22, 2024 @ 10:30 AM in the HUB Conference Room

<https://us06web.zoom.us/j/89584329356?pwd=Y0dZT1VldmNkV2JMZ09MRVROalZvQT09>

Meeting ID: 895 8432 9356 (Audio Only)

Passcode: 260559

One tap mobile

+12532158782, 89584329356# US (Tacoma)

Mission Statement:

*"To strengthen the health and well-being of our community through partnership and trust."*

### AGENDA

		Page(s)
Call to Order	DiAnne Lundgren	
Quorum Established	DiAnne Lundgren	
Review, Amend, Accept Agenda	DiAnne Lundgren	
Introduction of Board, District Employees, and Guests	DiAnne Lundgren	
<i>Items listed under the consent agenda are considered routine board matters and will be approved by a single motion of the Board without separate discussion. If a separate discussion is desired, that item will be removed from the consent agenda and placed on the regular business agenda.</i>		
Approval of Consent Agenda	<b>ACTION</b> DiAnne Lundgren	
<ul style="list-style-type: none"> <li>• Minutes 09.24.24 Board Meeting</li> <li>• Minutes 10.10.24 Special Board Meeting</li> <li>• Approval of Warrants</li> <li>• Financial Write-Off Report</li> <li>• Approval of Surplus Resolution #6</li> </ul>		
Correspondence	DiAnne Lundgren	
Public Comments	DiAnne Lundgren	
Employee Council Request	Kristine Carlson	
Environment of Care/ Safety Update	Adam Volluz	
Compliance Report	Spencer Hargett	
Department Spotlight – NSS Activities	Christa Davidson	
CNO Report/ Quality Improvement	Mike Martinoli	10-16
COO Report	Debbie DeCorde	17-23
CFO/Revenue Cycle Report	Coryelle Rogers	24-33
Medical Staff Report	Richard Garcia, MD	25

CEO Report

Jennifer Reed

26-41

On-going Business

DiAnne Lundgren

- Health Foundation
- Board QI Project
- Board Introduction Project
- Facility Update/Master Plan
- Rural Resources Building
- Board of Commissioners By-Laws Review
- New Hire Orientation Schedule
  - 11/04-
  - 11/18-

Board Representative Reports

- Finance
- Quality Improvement
- Compliance/Risk Management
- Medical Staff
  - Approve Rules and Regulations
- EMS
- PFAC
- Building Committee
- Credentialing Committee

Ron Bacon/Sarah Krausse  
DiAnne Lundgren/Nancy Giddings  
Ron Bacon/Sarah Krausse  
DiAnne Lundgren/Solomon-Hopkins

Nancy Giddings  
Sarah Krausse/Ron Bacon  
DiAnne Lundgren. Nancy Giddings  
DiAnne Lundgren/Nancy Giddings

- Request for Re Appointment of Courtesy Medical Staff Privileges by Proxy for the following Incyte Pathology Provider(s): **Georgi Pirumyan, MD**

Executive Session(s)

- Performance of a Public Employee –  
*Pursuant to RCW §42.30.110(1)(g)*
- Quarterly Quality Improvement Report -  
*Pursuant to RCW §42.30.110(1)(o)*

DiAnne Lundgren

Mike Martinoli

Open Session - Action, if applicable regarding executive session

Town Hall Practice

DiAnne Lundgren

Adjournment

DiAnne Lundgren

Board meetings are usually the fourth Tuesday of each month at 10:30 a.m. unless otherwise posted.  
The Public is encouraged to attend; Handicap access is available.  
**The next regularly scheduled meeting is November 26, 2024 @ 10:30 am in the HUB Conference Room**



## Ferry County Health

### BOARD OF COMMISSIONERS' MEETING September 24, 2024

**CALL TO ORDER:** Board Chair DiAnne Lundgren called the meeting of the Board of Commissioners to order at 1:00 p.m., on September 24, 2024 in the HUB and via Zoom.

Commissioners in attendance were DiAnne Lundgren, Nancy Giddings, Susan Solomon-Hopkins and Ron Bacon (zoom).

Jennifer Reed, CEO; Debbie DeCorde, COO; Mike Martinoli, CNO; Coryelle Rogers, CFO; Amber Gangon, Executive Coordinator; Cody Davidson, IT; and Adam Volluz, Facilities Manager were also present.

Zoom participants: Spencer Hargett, Compliance Officer; James Davidson, IT Manager; Lacy Sharbono, HR Coordinator; and Dawn Fritts, Nurse Manager.

**GUESTS:** Amanda Grumbach, PT, Feather Calhoun, Registrar, Chi Pak, Manager of Clinical Practices, Colton Myers, Care Coordinator, and Teresa Jenkins, Curlew EMS were present

**QUORUM ESTABLISHED:** A quorum was present.

**REVIEW, AMEND, ACCEPT AGENDA:** A motion was made by Giddings and seconded by Solomon-Hopkins to approve the agenda as presented. The motion passed unanimously.

**INTRODUCTION OF THE BOARD AND GUESTS:** Introductions were made.

**APPROVAL OF CONSENT AGENDA:** A motion was made by Giddings and was seconded by Solomon-Hopkins to accept the consent agenda. The motion passed unanimously.

**CORRESPONDENCE:** No correspondence.

**PUBLIC COMMENTS:** No public comments.

**ENVIRONMENT OF CARE/ SAFETY UPDATE:** Volluz gave his report.

**COMPLIANCE REPORT:** Hargett gave his report.

**DEPARTMENT SPOTLIGHT:** Amanda Grumbach gave her Curlew PT Department Spotlight report.

**CNO REPORT:** Martinoli gave his report.

**Lundgren called for a break in session at 1:54 p.m. Open session resumed at 2:02 p.m.**

**COO:** DeCorde gave her report.

**CFO FINANCIAL/REVENUE INTEGRITY REPORT:** Rogers gave her CFO reports.

**MEDICAL STAFF REPORT:** Dr. Garcia provided his report.

**CEO REPORT:** Reed gave her CEO report.

**Lundgren called for a break in session at 2:42 p.m. Open session resumed at 2:51 p.m.**

#### **ON-GOING BUSINESS:**

- **Health Foundation:** Foundation meeting tonight.
- **Board Introduction Project:** Bacon's article is scheduled for October, Solomon-Hopkins will run in October.
- **Facility Update/Master Plan:** Architects will be here 10/23-10/24 to meet with task forces. David Johnson will lead the community town hall meeting at the Republic School (confirmation pending) and provide some schematics and drawings for the community to review.
- **Registrar Project:** ET discussed during their weekend retreat and will report back implementation progress to the board at the next meeting.

- **Rural Resources Building:** Reed to attend the next city council meeting so that discussion of the return of the property can be recorded in the official meeting minutes as required.
- **Orientation Schedule:**
  - 10/07 – Susan Solomon-Hopkins (virtual)
  - 10/21 – DiAnne Lundgren

**BOARD REPRESENTATIVE REPORTS:**

- **Finance:** No concerns.
- **Quality Improvement:** No concerns.
- **Compliance/Risk Management:** No concerns.
- **Medical Staff:** No concerns. Solomon-Hopkins shared that staff are working on a patient survey for swing bed, the team noted an increase in behavioral health services but had questions about records and HIPAA security requirements. The group is talking about starting new bereavement, diabetes and healthy cooking groups/classes.
- **EMS:** No concerns.
- **PFAC:** No concerns.
- **Building Committee:** No concerns. Community meeting scheduled for 10/23 and Architect will be here to facilitate.
- **Credentialing Committee:** Committee will begin meeting in October and the hour prior to each regularly scheduled board meetings to review credentialing documents.

**A motion was made by Giddings and was seconded by Solomon-Hopkins to approve a request for Re-Appointment by Proxy with Courtesy Privileges for the following Integra Imaging Providers:**  
\*see attached list. **The motion passed unanimously.**

**EXECUTIVE SESSION:**

No executive session requested

**OPEN SESSION: NA**

**ADJOURNMENT:** As there was no further business, the meeting was adjourned at 3:30 p.m.

\_\_\_\_\_  
DiAnne Lundgren, Chair Date

\_\_\_\_\_  
Nancy Giddings, Secretary Date

\_\_\_\_\_  
Amber Gangon, Recording Secretary Date

<b>September 2024 Integra Providers Reappointments</b>	
Gregory Balmforth, MD	Cameron Seibold, MD
David Bauer, MD	Paula Shepard, MD
John Bell, MD	Steven Sohn, MD
Adam Benson, MD	Gregory Sterne, MD
Ishwar Bhat, MD	Steven Wilhelm, MD
Joel Brake, MD	Zachary Winter, MD
Jayson Brower, MD	Norbert Yee, MD
Richard Brunkan, MD	Sadaf Zaidi, MD
Richard Casey, MD	Roy Zimmer, MD
Irene Cruite, MD	Christopher Zylak, MD
Richard Dahlen, MD	
Kyle Dale, MD	
Anthony D'Amico, MD	
Paul Eikens, MD	
Mark Elliott, MD	
Joshua Garcia, MD	
Ryan Goff, MD	
Amy Henkel, MD	
Scott Hoefer, MD	
Shawn Jones, MD	
Corey Judd, MD	
Julie Kaczmark, MD	
Scott King, MD	
Michael Kirsch, MD	
Christopher Krejci, MD	
Terri Lewis, MD	
Robert Lloyd, DO	
Kenneth McCabe, MD	
David Munoz, MD	
Jeffery Nackos, MD	
Brian Petersen, MD	
Brian Rich, MD	
Mai Russell, MD	
Trent Sanders, MD	
Casey Schmitz, MD	



Ferry County Health

**BOARD OF COMMISSIONERS' SPECIAL MEETING**

**October 10, 2024**

**CALL TO ORDER:** Chair DiAnne Lundgren called the Special Meeting of the Board of Commissioners to order at 12:29 p.m. (due to technical difficulties) on October 10, 2024 in the Hub Conference Room at Ferry County Health. Commissioners in attendance were Nancy Giddings, DiAnne Lundgren, Ron Bacon, Susan Solomon-Hopkins (Zoom) and Sarah Krause (Zoom).

Staff in attendance were: Jennifer Reed, CEO; Debbie DeCorde, COO; Mike Martinoli, CNO; Amber Gangon, Executive Coordinator (Zoom); Cody Davidson, IT (Zoom) and James Davidson, IT Manager (Zoom).

**GUESTS:** No guests in attendance.

**QUORUM ESTABLISHED:** A quorum was present.

**INTRODUCTIONS:** Introductions were not necessary.

**COMMUNICATIONS PLAN WORKSHOP:** The board discussed the set up and format of the upcoming town hall meeting that will share the selected building project name: Project HOME-Hospital, Optimization, Modernization, and Engagement. Our communications team at Lovell Communications will provide the meeting presentation including content from the Architects at JJCA. David Johnson with JJCA will be the main presenter and the CEO and Board will also take part in the presentation. JJCA will provide drawings for the community to look at which will show the proposed footprint and floorplan of the build.

**EXECUTIVE SESSION:** No session required.

**OPEN SESSION:** NA

**ADJOURNMENT:** As there was no further business the meeting was adjourned at 1:20 p.m.

\_\_\_\_\_  
DiAnne Lundgren, Chair Date

\_\_\_\_\_  
Nancy Giddings, Secretary Date

\_\_\_\_\_  
Amber Gangon, Recorder Date



Ferry County Health

## RESOLUTION 2024 #6

**A RESOLUTION OF THE FERRY COUNTY HEALTH BOARD OF COMMISSIONERS, REPUBLIC WASHINGTON, AUTHORIZING THE DISPOSAL OF SURPLUS SMALL EQUIPMENT AND SUPPLIES.**

**WHEREAS, the District purchased and/or was donated several pieces of small equipment and supplies several years ago for multiple uses in different departments.**

**WHEREAS, the small equipment and supplies listed on attached Exhibit A are no longer in use and are in poor shape or obsolete,**

**WHEREAS, Exhibit A list of items are no longer necessary for the District's use and it would be an inefficient use of resources to move or continue to store them,**

**THEREFORE, the Ferry County Health Commissioners hereby resolve the aforementioned small equipment and supplies listed on Exhibit A shall be deemed surplus and disposed of by the District Policy, at the discretion of the Plant Manager.**

**RESOLVED, this 22<sup>nd</sup> day of October 2024.**

**APPROVED** at regular meeting of the Commissioners of Ferry County Health, Republic, Washington, this 22<sup>nd</sup> day of October 2024

\_\_\_\_\_  
DiAnne Lundgren, Chair                      Date

\_\_\_\_\_  
Sara Krausse, Vice Chair                      Date

\_\_\_\_\_  
Nancy Giddings, Secretary                      Date

\_\_\_\_\_  
Ron Bacon, Commissioner                      Date

\_\_\_\_\_  
Susan Solomon-Hopkins, Commissioner                      Date

*Board of Commissioners*

*36 Klondike Rd, Republic, WA 99166  
P. (509) 775-8242 F. (509) 775-3866*

Asset Disposal Sheet  
 Disposal of Surplus Property other than Real Estate (Policy 25.01.001 - Exhibit A)

DATE	DATE OF ACQUISITION	DESCRIPTION (Model/Serial #/ Quantity/Current Location)	REASON FOR DISPOSAL	DISPOSITION PROCESS	DISPOSAL TIMELINE	COMMENTS	Board Approved
9/5/2024	Unknown	NS ultrasound machine	NS replaced/No longer need	Sell/Auction/Recycle	ASAP	Will see if any vendors want to purchase it. If not then just recycle it.	

APPROVED BY:

Facilities Mgr \_\_\_\_\_ Date: \_\_\_\_\_

CFO/CEO \_\_\_\_\_ Date: \_\_\_\_\_

BOD \_\_\_\_\_ Date: \_\_\_\_\_

**Resolution  
2024 #6**

**Date Approved  
by BOC:  
10/22/24**



# Board Report

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October 22, 2024



# CNO Report

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Mike Martinoli

October 22, 2024



# CNO

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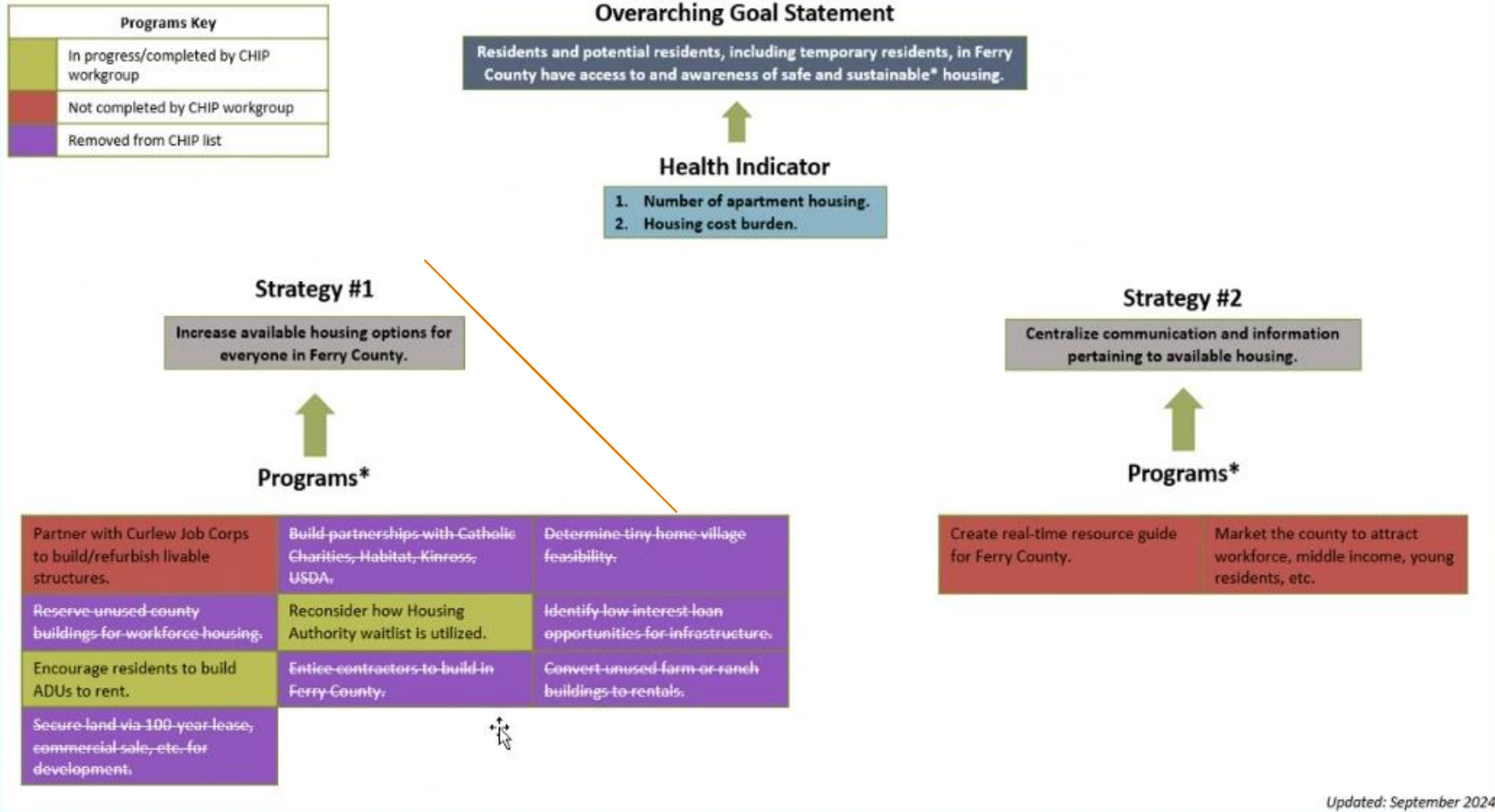
## ➤ Follow Up

- Rural Nurse Education Program (RNEP)
  - ❖ Pilot students selected
  - ❖ Timeline identified and virtual team meeting completed
  - ❖ Upcoming legislative Bill introduction
- MIH
  - ❖ Emergency Room visit follow-up call routine
  - ❖ Vaccine administration to homebound community members



# CNO

## Ferry County Community Health Improvement Plan Outline



### Follow Up

- Community Health Improvement Plan (CHIP)

# CNO

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## ➤ Coming Up

- Utilization Review
  - ❖ InterQual Go-Live
  - ❖ Stroudwater swing bed boot camp seminar recap



# CNO

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## ➤ Need to know

- National Baxter IV Shortage and Contingency Measures
- Respiratory Illness Season
  - ❖ RSV, COVID-19, and Influenza diagnosis begin to be reported to NETCHD
  - ❖ Pertussis is still on the rise nationally, importance to stay up to date on DTap and Tdap
  - ❖ Washington State has seen 873 cases
  - ❖ Tri-County area has seen 8 cases (confirmed and probable cases combined)



# CNO-Volumes

Ferry County Public Hospital District #1  
September 30, 2024

Inpatient and Emergency Department		Qtr 1	Qtr 2	Jul	Aug	Sep	YTD	YTD Target	Var	2023
Acute Care Patient Days	●	62	115	35	50	19	281	189	92	42
Acute Care Admissions	●	21	32	9	10	4	76	55	21	12
Average Length of Stay	●	9	11	4	5	5	4	3	0	4
		-	-							
Skilled Swingbed patient days	●	88	51	56	22	15	232	756	-524	83
Admissions	●	10	3	4	0	3	20	35	-15	5
Average SSB Census	●	3	2	2	1	1	2	2	-1	3
Average Length of Stay	●	26	19	14	12	5	12	14	-2	17
ED Visits	●	548	629	238	267	225	1907	1751	157	217
ED Transfers	●	19	36	18	16	13	102	35	67	8
Left Against Medical Advice	●	1	2	1	0	1	5	1	4	1
Admitted to Inpatient	●	18	28	9	10	4	69	55	14	4
Same Day Surgery	●	32	37	6	15	19	109	124	-15	12
Outpatient Procedures	●	235	215	87	82	83	702	724	-22	91
OBS Patients	●	9	16	6	7	5	43	38	5	3

## Key

- Meets or exceeds budget/target
- Does not meet budget/target expectations by 5% or less
- Does not meet budget/target expectations by greater than 5%

# QI Committee Report

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➤ **Quarter 3 Report to the Board**

➤ **PFAC Updates**

- Next meeting 10/28/2024





# COO Report

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Debbie DeCorde

October 22, 2024



# COO

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## ➤ Follow Up

- Republic and Curlew Medical Clinics
  - ❖ ARNP Clinical Placement update
  - ❖ Ongoing vaccine clinics
- HR
  - ❖ Handbook publication anticipated in 2025
- Laboratory
  - ❖ Goal of 100 consecutive blood cultures without contamination was reached and celebrated
  - ❖ Respiratory season brought COVID uptick. 100 tests in the past month with 22% positivity rate



# COO

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## ➤ Coming Up

- Laboratory
  - ❖ 4-plex test supplies being closely monitored
  - ❖ Supports Infection Prevention/Employee Health testing
- ALF
  - ❖ Quality Improvement Program with DSHS
  - ❖ Infection Control and Medication Process



# COO

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## ➤ Need to Know

- HR
  - ❖ License audits
  - ❖ Department orientations at 98% completion
- Diagnostic Imaging
  - ❖ Staff planning for potential coverage needs

# COO - Dashboard

**Ferry County Public Hospital District #1**  
**September 30, 2024**

Outpatient and Ancillary Services			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	YTD	Target
11	Medical Clinic #Visits	●	800	833	813	860	887	849	828	926	811	7,607	9,220
12	PT/OT Visits	●	393	404	298	256	539	353	525	484	355	3,607	5,780
13	Imaging Exams	●	334	371	377	402	420	436	426	430	404	3,600	4,825
14	Lab # Billable Tests	●	2703	3053	2807	3018	3048	2875	2024	3352	2696	25,576	27,216
15	Drugstore Prescriptions Filled	●	4501	4213	4254	4370	4377	4081	4486	4344	4116	38,742	53,000

**Key**


- Meets or exceeds budget/target
- Does not meet budget/target expectations by 5% or less
- Does not meet budget/target expectations by greater than 5%




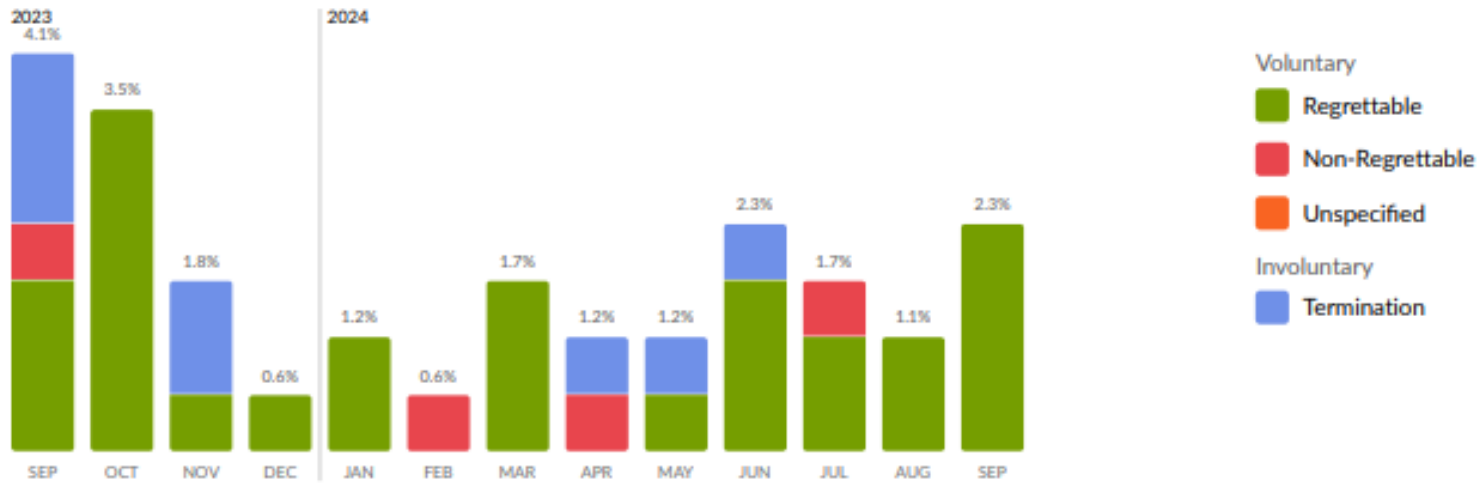
# COO – Turnover Report YTD

Dates  
2024-01-01 - 2024-09-30

 **13.2%** 23 people  
Total Turnover Jan 2024 - Sep 2024

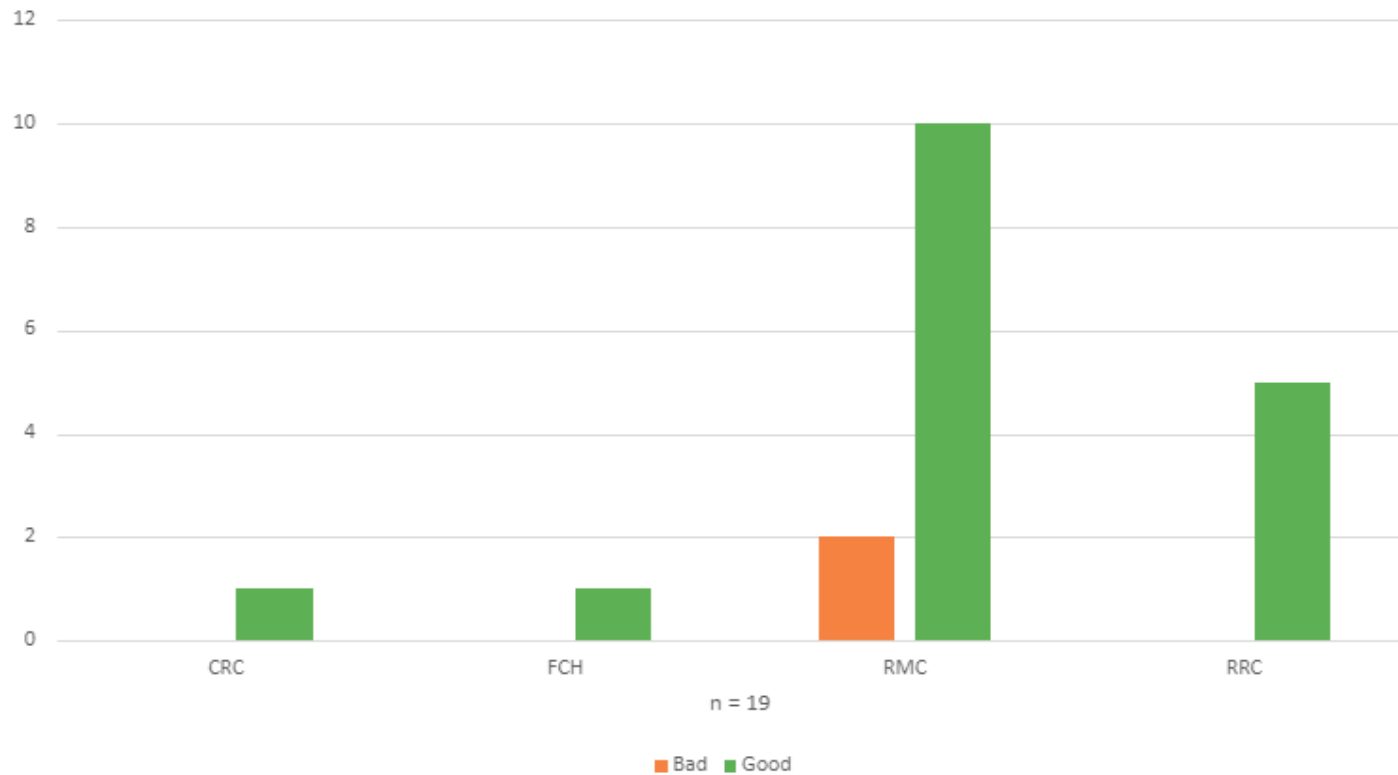
 **1.5%** 2.6 people  
Average Monthly Turnover

 **2.2%** 4 people  
Total Turnover - 30 days



# Comment Cards

Q3 2024 Responses by Location



This clinic has been good for me for the last 7 years. Staff and doctors have all treated me well.  
-RMC

I love this PT. I think it's a great addition to the little town. I love that I can also get a massage here too. Feather and Amanda are so sweet and welcoming to me every time. I love them!!  
-RRC

Thank you to ER staff, in particular Dr. Kelley and Jamie for their very good care of my husband on July 15. Just want to speak to my appreciation.  
-FCH

CMC = Curlew Medical Clinic CRC = Curlew Rehab Center FCH = Ferry County Hospital RDS = Republic Drug Store RMC = Republic Medical Clinic RRC = Republic Rehab Center



# CFO

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Coryelle Rogers

October 22, 2024





# CFO - Financials

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- **Financial Statements**
- **Key Performance Indicators**
- **Revenue Cycle Update**



# Ferry County Public Hospital District

## Consolidated Income Statement

Year to Date September 30, 2024

Actuals	Budget	Var #		Actuals	Budget	Var%	Var\$
<b>Operating revenue:</b>							
2,359,500	2,375,150	(15,650)	Gross patient service revenue	21,989,940	21,228,451	4%	761,489
(821,452)	(1,225,955)	404,503	Contractual allowances and provisions for uncollectible accounts	(8,121,890)	(8,190,070)	-1%	68,180
1,538,048	1,149,195	388,854	Patient service revenue - (Net contractual allowances)	13,868,050	13,038,381	0%	
			Centriq Patient Revenue	139,511	-		
286,155	292,511	(6,356)	Drug Store gross revenue	2,554,331	2,581,466	-1%	(27,135)
91,451	79,460	11,991	Other operating revenue	385,373	867,132	-56%	(481,759)
\$ 1,915,654	\$ 1,521,166	\$ 394,489	Total operating revenue	\$ 16,947,265	\$ 16,486,979	3%	460,286
<b>Operating expenses:</b>							
1,124,876	1,053,758	(71,118)	Salaries and wages	9,740,855	9,151,579	-6%	(589,276)
218,277	196,643	(21,634)	Employee benefits	2,161,358	1,816,506	-19%	(344,852)
84,151	158,065	73,914	Professional fees	845,613	927,569	9%	81,956
185,451	349,143	163,692	Supplies	2,413,244	2,852,275	15%	439,031
26,952	18,823	(8,129)	Purchased services - Utilities	197,652	216,355	9%	18,703
115,877	118,264	2,387	Purchased services - Other	1,132,240	921,324	-23%	(210,916)
26,436	26,991	555	Insurance	112,686	125,870	10%	13,184
56,608	32,652	(23,956)	Other	423,850	359,966	-18%	(63,884)
18,986	20,340	1,354	Rent	33,404	40,154	17%	6,750
77,701	82,068	4,367	Depreciation	689,103	757,161	9%	68,058
\$ 1,935,347	\$ 2,056,747	\$ 121,400	Total operating expenses	\$ 17,750,101	\$ 17,168,759	-3%	(581,342)
(19,693)	(535,582)	515,889	Gain (loss) from operations	(523,814)	(681,780)	-23%	157,966
\$ 59,647	\$ 53,769	\$ 5,878	Total nonoperating revenues (expenses) - Net	\$ 711,259	\$ 488,955	45%	222,304
39,954	(481,813)	521,767	Increase (decrease) in net position	187,445	(192,825)	-197%	380,269
2%	-32%			1%	-1%		

# Ferry County Public Hospital District No. 1

Consolidated Balance Sheet

Year to Date September 30, 2024

Assets	September	August	Variance	Sept, 2023	Variance
<b>Current assets:</b>					
Cash and cash equivalents	3,001,029 \$	3,262,478 \$	(261,449) \$	4,005,833 \$	(1,640,566)
<b>Receivables:</b>					
Centriq Gross Accounts Receivable	775,119	776,599	1,480 \$	2,011,913 \$	(1,236,794)
Meditech Gross Accounts Receivable	6,230,206	6,346,559	116,353 \$	7,926,842 \$	(1,696,636)
Contractual allowance	(2,331,250)	(2,394,712)	(63,462) \$	(4,306,310) \$	1,975,060
Patient AR - Net	4,674,075	4,728,446	54,371	5,632,445	(958,370)
Republic Drugstore Receivables	414,380	430,595	(16,215)	512,326	(97,946)
Klondike Hills Receivables	18,009	29,847	(11,838)	196,086	(178,078)
Taxes	115,050	123,411	(8,361)	123,697	(8,647)
Estimated third-party payor settlements	429,962	5,886	424,076	47,144	382,818
Other	80,447	49,384	31,063	50,989	29,458
Inventories	553,120	552,978	142	546,838	6,282
Prepaid expenses	246,777	193,862	52,915	174,530	72,247
<b>Total current assets</b>	<b>\$ 9,532,848 \$</b>	<b>\$ 9,376,886 \$</b>	<b>264,704 \$</b>	<b>11,289,888 \$</b>	<b>(2,392,802)</b>
<b>Capital assets:</b>					
Non-depreciable assets	\$ 47,282 \$	\$ 47,282 \$	- \$	\$ 47,282 \$	-
Depreciable capital assets - Net of accumulated depreciation	5,714,046	5,669,362	44,684	5,941,094	(227,048)
Construction in Progress	262,734	185,067	77,667	576,558	(313,824)
<b>Total capital assets</b>	<b>\$ 6,024,062 \$</b>	<b>\$ 5,901,711 \$</b>	<b>122,351 \$</b>	<b>6,564,934 \$</b>	<b>(540,872)</b>
<b>TOTAL ASSETS</b>	<b>\$ 15,556,910 \$</b>	<b>\$ 15,278,597 \$</b>	<b>278,313 \$</b>	<b>17,854,822 \$</b>	<b>(2,297,912)</b>



# Ferry County Public Hospital District No. 1

Consolidated Balance Sheet

Year to Date September 30, 2024

<i>Liabilities</i>	September	August	Variance	Sept, 2023	Variance
<b>Current liabilities:</b>					
Accounts payable	462,488	747,087	284,599	328,220	(134,268)
Payroll and related expenses	1,171,046	1,093,359	(77,687)	734,072	(436,974)
Other Current Liabilities	132,724	20,445	(112,279)	(5,250)	(137,974)
<b>Total current liabilities</b>	<b>\$ 1,766,258</b>	<b>\$ 1,860,891</b>	<b>\$ 94,633</b>	<b>\$ 1,057,042</b>	<b>\$ (709,216)</b>
<b>Noncurrent liabilities:</b>					
Long term debt	\$ 1,929,074	\$ 1,929,248	\$ 174	\$ 2,561,784	\$ 632,710
Capital lease obligations - Less current portion	132,724	20,445	(112,279)	(5,250)	(137,974)
<b>Total noncurrent liabilities</b>	<b>2,061,798</b>	<b>1,949,693</b>	<b>(112,105)</b>	<b>2,556,534</b>	<b>494,736</b>
<b>Total liabilities</b>	<b>\$ 3,828,056</b>	<b>\$ 3,810,584</b>	<b>\$ (17,472)</b>	<b>\$ 3,613,576</b>	<b>\$ (214,480)</b>
<b>Net position:</b>					
Current Year Earnings	187,445	147,491	(39,954)	804,531	617,086
Equity Accounts	11,541,410	11,320,522	(220,888)	13,436,715	1,895,305
<b>Total net position</b>	<b>\$ 11,728,855</b>	<b>\$ 11,468,013</b>	<b>\$ (260,842)</b>	<b>\$ 14,241,246</b>	<b>\$ 2,512,391</b>
<b>TOTAL LIABILITIES AND NET POSITION</b>	<b>\$ 15,556,911</b>	<b>\$ 15,278,597</b>	<b>\$ (278,314)</b>	<b>\$ 17,854,822</b>	<b>\$ 2,297,911</b>



# CFO – Key Performance Indicators



**FINANCE DASHBOARD**  
**Ferry County Public Hospital District #1**  
**September 30, 2024**

		<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>YTD</u>	<u>Target</u>	<u>Variance</u>	<u>2023</u>
<b>Profitability</b>														
Revenue Deductions % of Gross Revenue	🟡	37%	37%	35%	35%	36%	37%	49%	37%	37%	38%	37%	-1%	36%
Salaries % Gross Patient Revenue	🔴	46%	43%	49%	47%	44%	41%	39%	41%	48%	44%	39%	-5%	36%
Benefits % of Salary Expense	🟢	21%	23%	23%	23%	22%	23%	23%	21%	19%	22%	23%	1%	21%
<b>Net Income</b>														
Operating Margin	🔴	-7%	-8%	2%	0%	2%	8%	-11%	6%	2%	1%	2%	-1%	3%
<b>Cash and Liquidity</b>														
Days Cash on Hand	🔴	59.9	57.4	49.1	39.7	38.7	39.2	40.7	54.0	49.7	49.7	85.0	(35.3)	65.0
Days Cash in AR	🔴	107.1	105.7	108.9	110.5	114.1	143.2	126.0	118.0	110.3	118.0	53.0	(65.0)	89.0
Current Ratio	🟢	5.3	4.8	4.7	3.8	4.4	4.1	4.9	5.0	5.7	5.0	1.0	4.0	4.5
Debt to Equity	🟢	0.2	0.3	0.3	0.4	0.4	0.4	0.3	0.3	0.3	0.3	1.0	0.7	0.2
<b>Claims Processing and Coding</b>														
# Accounts on Hold	🟢	237	174	84	43	49	35	92	87	47	47	200	153	650
Net AR Days	🔴	61	116	113	115	109	112	97	81	85	85	45	(74)	85
Unbilled AR	🟢	722,229	817,382	629,796	994,721	841,348	530,765	765,004	764,177	625,413	625,413	1,000,000	374,587	524,307
GROSS AR - MEDITECH	🔴	7,004,996	6,384,449	6,687,246	8,163,925	8,309,783	8,647,831	7,601,863	6,346,559	6,662,595	6,662,595	4,500,000	(2,162,595)	5,637,360

- Key**
- 🟢 Meets or exceeds budget/target
  - 🟡 Does not meet budget/target expectations by 5% or less
  - 🔴 Does not meet budget/target expectations by greater than 5%

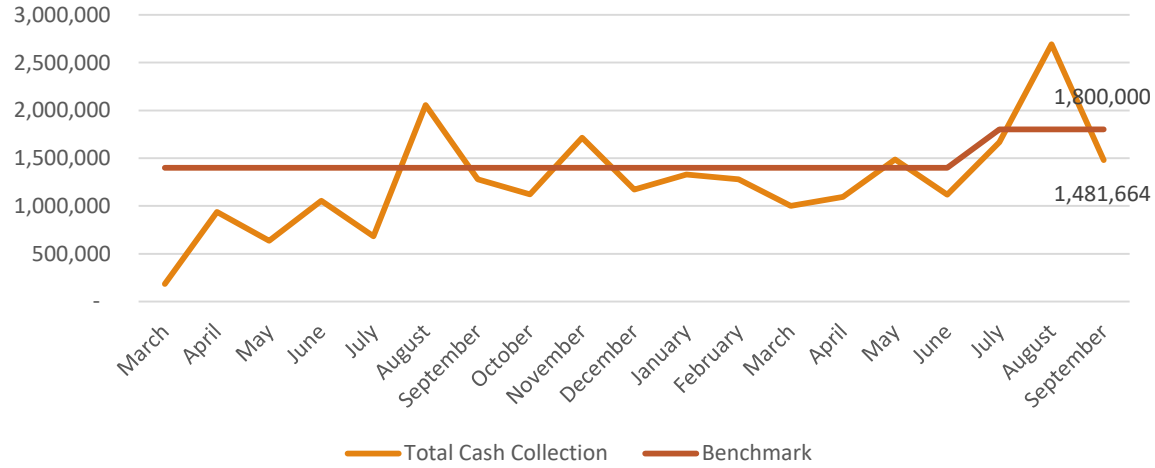
# Revenue Cycle Update

	Apr-24			Jun-24			Jul-24			Aug-24			Sep-24		
	Total	AR Days	Owner	Total	AR Days	Owner	Total	AR Days	Owner	Total	AR Days	Owner	Total	AR Days	Owner
<b>Insurance AR Reduction Areas</b>															
Dr. Bell Provider Enrollment	\$ 232,603	3.2	Enrollment	\$ 222,102	2.7	FCPHD	\$ -	0.0	FCPHD	\$ -	0.0	FCPHD	\$ -	0.0	FCPHD
No Authorizaion	\$ 391,002	5.4	FCPHD	\$ 553,528	6.8	FCPHD	\$ 553,528	6.7	FCPHD	\$ 71,904	0.9	FCPHD	\$ 119,493	1.4	FCPHD
Adjustment Requests	\$ 354,301	4.9	FCPHD	\$ 136,068	1.7	FCPHD	\$ 136,068	1.6	FCPHD	\$ 218,122	2.6	FCPHD	\$ 268,933	3.2	FCPHD
Wendy Wilkins Appeals	\$ 69,054	1.0	FCPHD	\$ 94,009	1.2	FCPHD	\$ 94,009	1.1	FCPHD	\$ 94,009	1.1	FCPHD	\$ 94,009	1.1	FCPHD
Medicare Therapy Self-Referrals		0.0		\$ 23,752	0.3	FCPHD	\$ 9,632	0.1	FCPHD	\$ 9,632	0.1	FCPHD	\$ 9,632	0.1	FCPHD
Wound Care Issue		0.0		\$ 23,770	0.3	FCPHD	\$ 17,842	0.2	FCPHD	\$ 12,420	0.1	FCPHD	\$ 12,420	0.1	FCPHD
Meditech AR Clean-Up	\$ 2,016,421	27.9	Trubridge	\$ 2,231,771	27.6	Trubridge	\$ 871,318.90	10.5	Trubridge	\$ 887,785.50	10.5	Trubridge	\$ 771,282.00	9.2	Trubridge
Centriq Sunset	\$ 530,973	7.3	Trubridge	\$ 648,148	8.0	Trubridge	\$ 556,696	6.7	Trubridge	\$ 557,317	6.6	Trubridge	\$ 514,027	6.1	Trubridge
Insurance Credit Balance	\$ (817,041)	-11.3	Trubridge	\$ (1,050,491)	-13.0	Trubridge	\$ (1,189,061)	-14.4	Trubridge	\$ (1,204,009)	-14.2	Trubridge	\$ (1,000,694)	-11.9	Trubridge
Coding Review Requests	\$ 624,344	8.6	Coding	\$ 650,343	8.0	Coding	\$ 676,301	8.2	Coding	\$ 239,155	2.8	Coding	\$ 184,739	2.2	Coding
<b>Total Insurance AR Reductions Needed</b>	<b>\$ 3,401,657</b>	<b>47.0</b>		<b>\$ 3,533,001</b>	<b>43.7</b>		<b>\$ 1,726,334</b>	<b>20.9</b>		<b>\$ 886,335</b>	<b>10.5</b>		<b>\$ 973,841</b>	<b>11.6</b>	
<b>Self Pay AR Reduction Areas</b>															
Self Pay Clean Up Needed	\$ 146,811	2.0		\$ 175,548	2.2		\$ 180,687	2.2		\$ 109,916	1.3		\$ 100,602	1.2	
Self Pay Credits	\$ (211,838)	-2.9		\$ (249,742)	-3.1		\$ (170,612)	-2.1		\$ (255,823)	-3.0		\$ (265,634)	-3.2	
<b>Unbilled/DNFB AR Reduction Areas</b>															
Coding Clean-Up	\$ 412,406	5.7	Coding	\$ 263,828	3.26411	Coding	\$ 528,858	6.4	Coding	\$ 414,300	4.90	Coding	\$ 259,889	3.1	Coding
<b>AR GOALS</b>															
Unbilled/DNFB Goal	\$ 217,137	3.0		\$ 242,481	3.0		\$ 247,902	3.0		\$ 253,653	3.0		\$ 251,505	3.0	
Insurance AR goal	\$ 2,822,781	39		\$ 3,152,253	39		\$ 3,222,726	39		\$ 3,297,489	39		\$ 3,269,565	39	
Self Pay Goal	\$ 868,548	12		\$ 969,924	12		\$ 991,608	12		\$ 1,014,612	12		\$ 1,006,020	12	
<b>Total Total AR Goal</b>	<b>\$ 3,908,466</b>	<b>54.0</b>		<b>\$ 4,364,658</b>	<b>54.0</b>		<b>\$ 4,462,236</b>	<b>54.0</b>		<b>\$ 4,565,754</b>	<b>54.0</b>		<b>\$ 4,527,090</b>	<b>54.0</b>	
<b>Current Grand Total AR Days</b>	<b>\$ 7,869,340</b>	<b>108.7</b>		<b>\$ 8,337,035</b>	<b>103.1</b>		<b>\$ 6,898,115</b>	<b>83.5</b>		<b>\$ 5,976,306</b>	<b>70.7</b>		<b>\$ 5,861,422</b>	<b>69.9</b>	

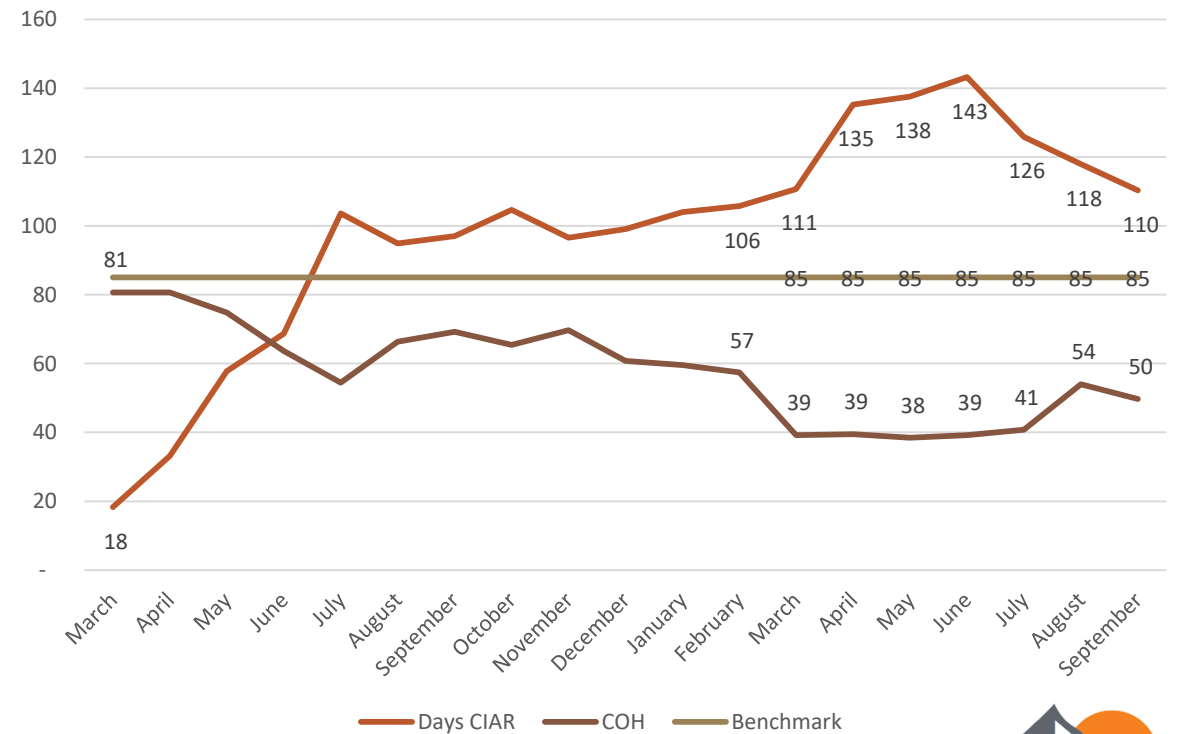


# Revenue Cycle Update

## Cash Collections - Meditech Only



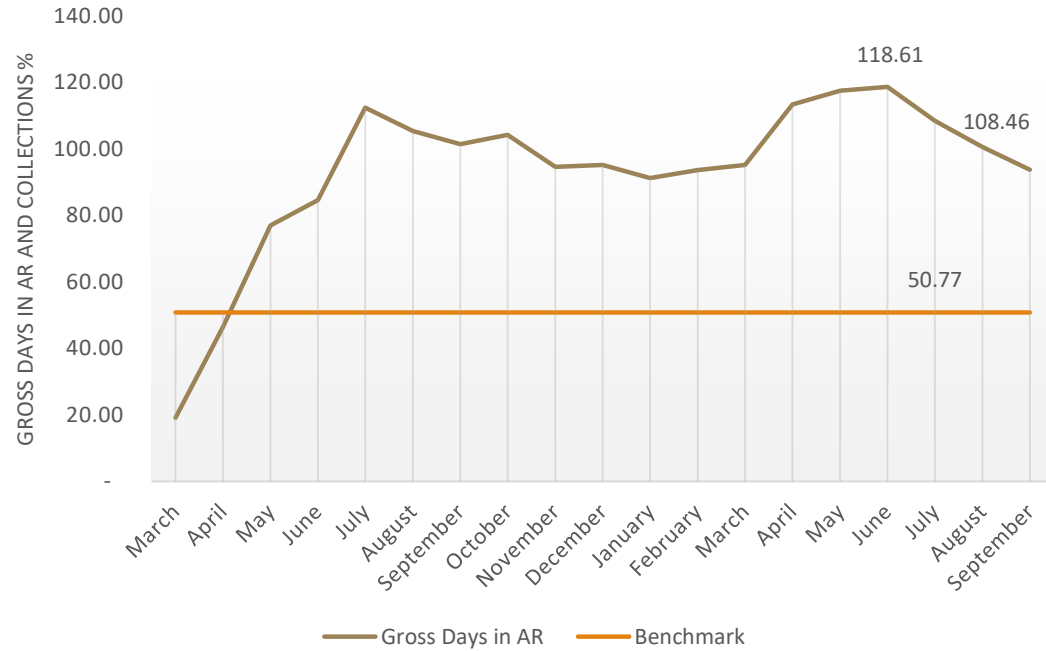
## Days Cash on Hand



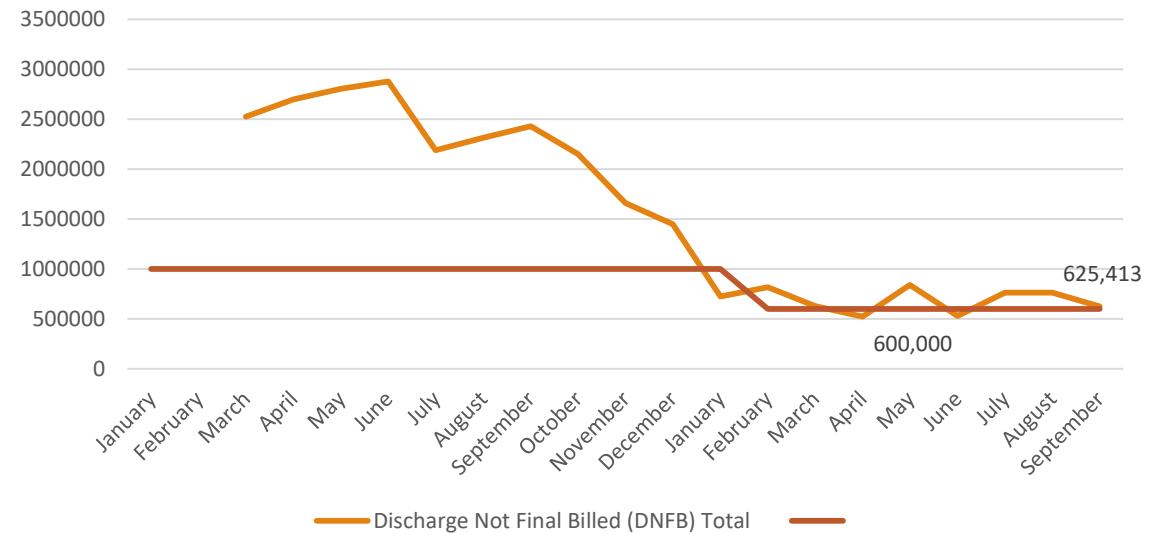


# Revenue Cycle Update

Gross Days in AR - Meditech Only



Discharged Not Final Bill \$ (DNFB)





# Other Updates

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- **2025 Budget is underway and will be ready for November 6 budget hearing**
- **Xtend is working on another proposal to take over billing, Collaborative is also exploring other third-party vendors**
- **Implementation of our online payment portal and IVR is complete for Self Pay**
- **Current implementations include Agile for tax recovery and CPS for 340B referral dollars**
- **Need approval: instead of purchasing turkeys, we would like to add \$60 per employee to November 15 paycheck total expense \$10,500 (.18 Days Cash)**



# Medical Staff Report

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# CEO Report

**Quality/Safety:** by constantly holding ourselves to a higher standard

**Integrity:** through honesty and respect

**Compassion:** by providing a nurturing and caring environment

**Stewardship:** by utilizing our resources to their highest and best purpose

**Teamwork:** by working together in a culture that promotes excellence

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Jennifer Reed

October 22, 2024



# CEO

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## ➤ Follow Up

- Rural Resources – Met with commissioners and they are ready to sign but need a resolution to make it happen. We will continue to follow up
- Mammo fundraiser update – I'm still completely blown away by the community support and reassurance that, indeed, mammography services are an important undertaking. We had another generous donation of \$30,000, bringing the total to nearly \$80,000! We are currently writing grants to cover the remaining cost of the machine, and my hope is to be ready in the spring
- Transition to Nationwide Retirement plan is done and successful

## ➤ Coming Up

- Town Hall meeting October 23, 6:00 p.m.
- Ferry County Health Community Health Needs Assessment (CHNA) Framework



# Master Facility Plan

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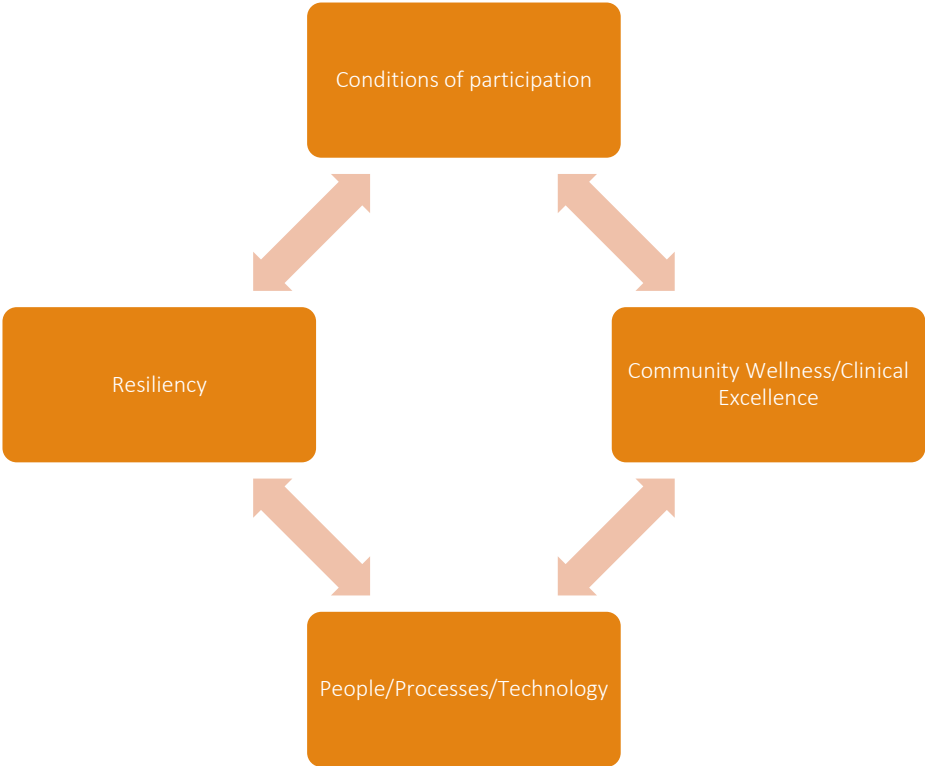
- Finance - Infrastructure
  - ❖ We have a name! Project HOME, Hospital Optimization Modernization and Engagement
  - ❖ Communications Plan – Town Meeting
  - ❖ New Tri-folds for handout
  - ❖ Architects here October 23-24
  - ❖ Getting started on Feasibility study for impact on budget if any
  - ❖ Timeline - very tentative at this point, but goal is to break ground by late spring



# Let's Continue to think about the future

**MISSION** – To strengthen the health and well-being of the community through partnership and trust

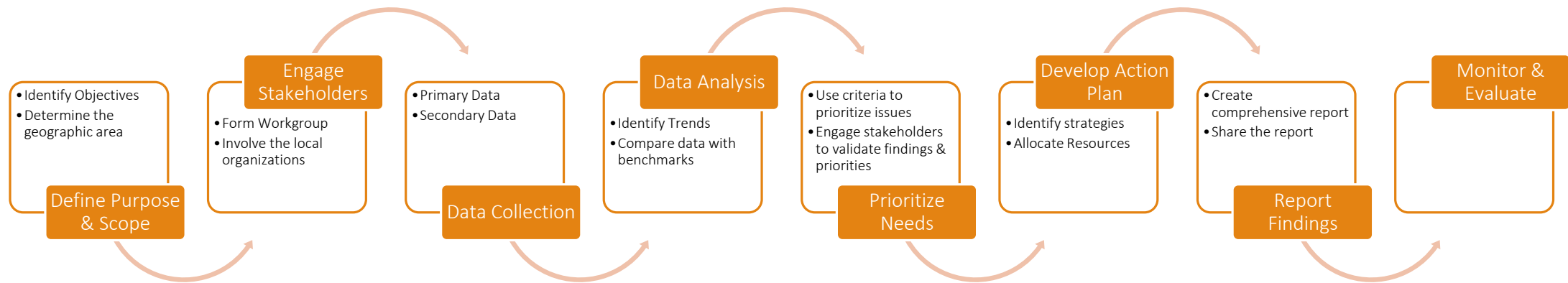
**VISION** – To be our community's lifelong partner in health



Jennifer Reed  
October 22, 2024



# Framework for CHNA



Core group identified and will continue to ask for input to create the workgroup

# CEO

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## ➤ Need to Know

- There is a nationwide shortage on IV solutions due to Hurricanes Helene and Milton
- We are working diligently with other organizations that are leading open enrollment for Ferry County insurance options, considering an "open enrollment" open house. Working on plan to proactively deal with insurances that are actually NOT in our county but have somehow been listed
- Watching elections for impact on FCPHD#1
- Currently, as an outcrop of the staffing law, Labor & Industries is trying to implement a "meal and rest break" rules around, mostly, nursing. We (WSHA) are currently fighting this in court with more to come. The gist of the ruling is that if a staff person misses just 1 minute of a break, then we will need to pay that 1 minute plus the 30 minutes that they didn't get to take, thus doubling that half hour





